

SBA Loan and Government Contracting Workshops

**Hosted by the US Small Business Administration
Fresno District Office**

In the Lending Workshop, you will learn about small loans for home-based businesses all the way to multi-million dollar real estate and manufacturing transactions. If you want to apply for an SBA loan, this workshop will provide you with the tools and information that you will need for success. During the Q&A portion of the workshop, you will have the opportunity to speak directly to an SBA lending officer.

In the Contracting Workshop, an SBA representative will discuss how to sell to the Federal Government, the world's biggest purchaser of goods and services. In addition, an overview of SBA's various contracting programs will be presented, including the 8(a), SDB and HUBZone programs. This workshop will help you decide whether the Federal market is right for your business.

Location:

SBA Fresno District Office
2719 N. Air Fresno Drive,
Suite 200
Fresno, CA 93727

Cost:

FREE!

Upcoming Workshops:

Wednesday, September 17, 2008

Thursday, November 6, 2008

Time:

Registration	8:45 am—9:00 am
Lending Workshop	9:00 am—10:30 am
Break for Networking	10:30 am—10:45 am
Contracting Workshop	10:45 am—11:45 am

Reservations are required as seating is limited. To make a reservation, contact William Hori at (559) 487-5791 ext. 0

Topics:

Lending Workshop:

- Start-up Capital & Expansion Loans
- How to Apply for an SBA Loan
- Benefits & Terms of an SBA Loan
- SCORE Counseling & Other Resources

Contracting Workshop:

- Government Contracting Overview
- HUBZone, 8(a), SDB Programs
- Federal Contracting Opportunities
- Contracting Opportunities for Women-Owned Small Businesses and Service-Disabled Veteran-Owned Small Businesses

Reasonable accommodations will be made for persons with disabilities if requested at least two weeks in advance of the program date. Please call the SBA at (559) 487-5791 to make arrangements.